



GROW SALES

Train, Coach, Commit – Driving your success SALES PERFORMANCE ACCELERATOR

PROGRAM TYPE

Membership

WHO

Anyone who has to achieve a B2B sales goal

PROGRAM COST

- Registration Fee: **US\$395** Includes TriMetrix Assessment
- Monthly Membership fee: **US\$295** with no term contracts

LOCATIONS

- USA – Denver, Detroit
- Australia – Sydney, Wollongong
- Virtual cohorts also available

LEARN MORE

- Before becoming a member, interested parties must attend a group meeting to assess if the program is right for them. Contact us for times and dates of a meeting that works for you.

- *You believe in the power of your sales potential - We Help You Unlock IT*
- *You know how to sell, but recognise the gap between knowledge and practice - We Coach and Keep You Accountable*
- *You need to sell but it does not feel authentic - We Show You How*
- *You are new to Sales - We Provide Practical Training and a Network of Practitioners*

What is the Sales Performance Accelerator? A membership program, which will enable you to sell more... faster. Part training, part coaching, part personal accountability - Small groups with a professional facilitator meet twice a month for two hours. Interactive sessions involve a focused topic discussion, individual accountability check-in, coaching and problem brainstorming and wraps up with commitments and goals to be completed by the next session.

The Sales Performance Accelerator goes far beyond teaching a sales curriculum— it's a personal growth program that helps each person to confront their unique challenges and to grow through them.

Client Scenarios that have Achieved High Value from Participating:

- Under performing salespeople & Valued salespeople who are struggling
- Salespeople in transition - Selling new products; higher target contact level
- People transitioning into their first sales role - Individuals moving from expert roles
- Small business owners who balance selling with running their company
- Consultants/Experts who sell and deliver
- Independent Contractors / solo-preneurs